

TONBRIDGE CASTLE - TOURISM/CUSTOMER SERVICES
CUMULATIVE MANAGEMENT INFORMATION SUMMARY
1ST APRIL 2008 TO 31ST JANUARY 2009

Annex 5

| CUMULATIVE TRADING STATEMENT | | |
|-------------------------------------|---------------------|---------------------|
| | PROFILE | ACTUAL |
| | 01.04.08 - 31.01.09 | 01.04.08 - 31.01.09 |
| TOTAL EXPENDITURE | 74,600 | 69,739 |
| INCOME | (45,380) | (40,188) |
| DEFICIT/(SURPLUS) | 29,220 | 29,551 |

| KEY PERFORMANCE INDICATORS | | | |
|-----------------------------------|-----------------|-----------------|---------------|
| | INCOME | | USAGE |
| | 08-09 PROFILE | 08-09 ACTUAL | 08.-09 ACTUAL |
| GATEHOUSE- TOURS/WEDDINGS | (32,880) | (28,015) | N/A |
| CHAMBER-WEDDINGS/LETTINGS | (12,500) | (12,173) | N/A |
| TIC INCOME | N/A | N/A | N/A |
| TOURISM VISITORS | N/A | N/A | 18,351 |
| CUSTOMER SERVICES VISITORS | N/A | N/A | 20,531 |
| TOTAL | (45,380) | (40,188) | 38,882 |

NOTES:

Profiles based on Revised Budget 2008/09

All income is net of VAT.

